



TO MY FRIENDS, ASSOCIATES AND CUSTOMERS:

ST. LOUIS, MO :: MARCH 23, 2011 :: In the latter part of 2010, I came to the personal decision that E•SPONDER was not capitalized properly and given the financial crisis and banking situations, I simply could not provide what was needed. I continue to have a very strong drive and clearly see the path forward for how tools like E•SPONDER can assist in times of need and I remain true to the belief that the segment overall is just beginning to embrace technology and the needs will continue to grow dramatically. While I've never been a doomsday person, the recent events in Japan and New Zealand are fresh reminders that we must equip our responders with the very best we can offer. Unfortunately, I found E•SPONDER was not able to deliver our best – simply put, I didn't have the resources or capital to accomplish our vision. A change was necessary.

In November I began discussions with Jim Montagnino, CEO of NC4, about a possible partnership with them. I found a great fit for E•SPONDER to become a part of the NC4 family as well as personally, allowing me to continue to execute my vision with the necessary resources and capital to build world class solutions. On Saturday we came to terms with NC4 for them to acquire all the assets of E•SPONDER and I have agreed to join as Vice President of Public Safety and Emergency Management. I'll continue to be responsible for the development of E•SPONDER as well as help shape the future E Team direction over the next few months.

As an example of the commitment NC4 is making, we immediately opened 5 new headcount positions within our development and technical teams. Unfortunately, we have also lost a couple of key members of our team who chose to move on to new opportunities. Each of those roles will be replaced as well, although those members will certainly be missed.

We remain 100% committed to the SharePoint platform. As many of you know, we have been working for several weeks on building our newest E•SPONDER 2011 solutions including a complete rebuild of E•SPONDER Express™ and combining our Express and Portal solutions into a single code base – allowing customers to scale as needed without replacing products. A HUGE part of this effort is also incorporating the lessons learned from the past 6 years of working with you. With the acquisition, we will also incorporate feedback and best practices from NC4 and E Team. I see several opportunities to incorporate NC4 and specifically E Team efforts into E•SPONDER short-term and look forward to creating new joint solutions. We plan to release E•SPONDER Express 2011 around the July timeframe and immediately begin working on the portal thereafter.

THANK YOU for your past support. While I am sure there will be changes as we move forward, I expect those changes will enhance your experience and deliver a better solution for all. NC4's Annual User conference is coming up, I encourage you to join us at the NC4 Readiness '11 event April 26-29th in Chicago. Shortly, you will receive information on how to register up to 4 members of your team at no-cost. Feel free to visit the NC4 website at <http://www.nc4.us> to learn more about the event. The site has not been updated with our content yet, but rest assured we will have a full E•SPONDER track at the event including the opportunity to meet and interact with the NC4 leadership team and understand our future direction.

Please feel free to call on me anytime.

Many Thanks,

Rob Wolf